

**Northwest Indian Housing Association  
Statement of Operations  
Twelve Months Ending December 31, 2020**

	Actual	Budget	Remaining	% Remaining
<b>INCOME</b>				
4100 Membership Dues				
4110 Dues - Voting Members	35,500.00	36,000.00	500.00	1.39%
4120 Dues - Associate Members	19,125.00	23,000.00	3,875.00	16.85%
<b>Total 4100 Membership Dues</b>	<b>\$ 54,625.00</b>	<b>\$ 59,000.00</b>	<b>\$ 4,375.00</b>	<b>7.42%</b>
4200 Registration Fees				
4210 Registration Fees - Meeting	2,300.00	12,300.00	10,000.00	81.30%
4220 Registration Fees - Banquet	1,350.00	6,800.00	5,450.00	80.15%
4230 Registration Fees - Training	0.00	12,800.00	12,800.00	100.00%
4240 Registration Fees - Exhibitor	1,800.00	6,600.00	4,800.00	72.73%
<b>Total 4200 Registration Fees</b>	<b>\$ 5,450.00</b>	<b>\$ 38,500.00</b>	<b>\$ 33,050.00</b>	<b>85.84%</b>
4300 Donations - General Purpose	35,000.00	25,000.00	-10,000.00	-40.00%
<b>TOTAL INCOME</b>	<b>\$ 95,075.00</b>	<b>\$ 122,500.00</b>	<b>\$ 27,425.00</b>	<b>22.39%</b>
<b>EXPENSES</b>				
6200 Quarterly Meeting Expenses				
6210 Business Meeting	3,245.11	8,445.00	5,199.89	61.57%
6220 Banquet	2,708.65	12,561.00	9,852.35	78.44%
6230 Training	0.00	10,371.00	10,371.00	100.00%
6240 Exhibitors	825.22	5,050.00	4,224.78	83.66%
<b>Total 6200 Quarterly Meeting Expenses</b>	<b>\$ 6,778.98</b>	<b>\$ 36,427.00</b>	<b>\$ 29,648.02</b>	<b>81.39%</b>
6300 Executive Director Compensation				
6310 Contract Payments	37,200.00	37,200.00	0.00	0.00%
6320 Incentive Payments	1,662.50	2,300.00	637.50	27.72%
<b>Total 6300 Executive Director Compensation</b>	<b>\$ 38,862.50</b>	<b>\$ 39,500.00</b>	<b>\$ 637.50</b>	<b>1.61%</b>
6330 Executive Director Travel	598.36	4,600.00	4,001.64	86.99%
6400 Administrative Expenses				
6401 Accounting and Other Software	1,313.35	1,200.00	-113.35	-9.45%
6402 Advertising/Promotional	0.00	500.00	500.00	100.00%
6404 Bank Charge	454.94	800.00	345.06	43.13%
6406 Insurance	1,008.00	1,110.00	102.00	9.19%
6408 Licenses and Permits	10.00	0.00	-10.00	
6409 Office Expense	182.02	411.00	228.98	55.71%
6410 Postage and Delivery	164.00	164.00	0.00	0.00%
6411 Printing and Reproduction	717.99	3,375.00	2,657.01	78.73%
6412 Professional Fees	1,200.00	2,000.00	800.00	40.00%
6413 Website Services	4,754.23	8,498.00	3,743.77	44.05%
<b>Total 6400 Administrative Expenses</b>	<b>\$ 9,804.53</b>	<b>\$ 18,058.00</b>	<b>\$ 8,253.47</b>	<b>45.71%</b>
6510 NAIHC Convention Support	0.00	3,000.00	3,000.00	100.00%
6520 Safety Poster Awards	525.00	825.00	300.00	36.36%
<b>TOTAL EXPENSES</b>	<b>\$ 56,569.37</b>	<b>\$ 102,410.00</b>	<b>\$ 45,840.63</b>	<b>44.76%</b>
<b>Net Operating Surplus</b>	<b>\$ 38,505.63</b>	<b>\$ 20,090.00</b>	<b>-\$ 18,415.63</b>	<b>-91.67%</b>

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Statement of Operations  
Twelve Months Ending December 31, 2020**

	<b>Actual</b>	<b>Budget</b>	<b>Remaining</b>	<b>% Remaining</b>
Other Income				
4900 Donations - Youth Scholarships	26,421.13	15,000.00	-11,421.13	-76.14%
<b>Total Other Income</b>	<b>\$ 26,421.13</b>	<b>\$ 15,000.00</b>	<b>-\$ 11,421.13</b>	<b>-76.14%</b>
Other Expenses				
6900 Awards - Youth Scholarships	12,000.00	15,000.00	3,000.00	20.00%
<b>Total Other Expenses</b>	<b>\$ 12,000.00</b>	<b>\$ 15,000.00</b>	<b>\$ 3,000.00</b>	<b>20.00%</b>
<b>Net Other Income</b>	<b>\$ 14,421.13</b>	<b>\$ 0.00</b>	<b>-\$ 14,421.13</b>	
<b>TOTAL SURPLUS (DEFICIT)</b>	<b>\$ 52,926.76</b>	<b>\$ 20,090.00</b>	<b>-\$ 32,836.76</b>	<b>-163.45%</b>

**Northwest Indian Housing Association**  
**Statement of Financial Position**  
As of December 31, 2020

	Current Year 12/31/2020	Previous Year 12/31/2019	Change
<b>ASSETS</b>			
<b>Bank Accounts</b>			
1010 Checking - Umpqua Bank	30,349.22	30,349.22	0.00
1020 Checking - Wells Fargo Bank	146,659.78	100,995.17	45,664.61
<b>Total Bank Accounts</b>	<b>\$ 177,009.00</b>	<b>\$ 131,344.39</b>	<b>\$ 45,664.61</b>
1200 Accounts Receivable	33,350.00	26,950.00	6,400.00
1500 Prepaid Expenses			0.00
1510 Hotel Deposits	0.00	3,000.00	-3,000.00
1520 Insurance	0.00	1,008.00	-1,008.00
1590 Other Prepaid Expenses	0.00	0.00	0.00
<b>Total 1500 Prepaid Expenses</b>	<b>\$ 0.00</b>	<b>\$ 4,008.00</b>	<b>-\$ 4,008.00</b>
1600 Undeposited Funds	0.00	2,250.00	-2,250.00
<b>TOTAL ASSETS</b>	<b>\$ 210,359.00</b>	<b>\$ 164,552.39</b>	<b>\$ 45,806.61</b>
<b>LIABILITIES AND EQUITY</b>			
<b>Liabilities</b>			
2000 Accounts Payable	92.00	6,812.15	-6,720.15
2110 Deferred Revenue (2021 Billings)	56,000.00	56,400.00	-400.00
2120 Scholarships Awarded Not Paid	0.00	0.00	0.00
<b>Total Liabilities</b>	<b>\$ 56,092.00</b>	<b>\$ 63,212.15</b>	<b>-\$ 7,120.15</b>
<b>Equity</b>			
3000 Opening Bal Equity	64,857.03	79,278.16	-14,421.13
3100 Restricted - Scholarship Funds	24,704.87	10,283.74	14,421.13
3900 Retained Earnings	11,778.34	-8,976.69	20,755.03
Net Income	52,926.76	20,755.03	32,171.73
<b>Total Equity</b>	<b>\$ 154,267.00</b>	<b>\$ 101,340.24</b>	<b>\$ 52,926.76</b>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>\$ 210,359.00</b>	<b>\$ 164,552.39</b>	<b>\$ 45,806.61</b>