

Energy Trust of Oregon NWIHA Spring Conference 2022



## About Energy Trust

### About us

Independent nonprofit

Serving 1.6 million customers of Portland General Electric, Pacific Power, NW Natural, Cascade Natural Gas and Avista

Providing access to affordable energy

Generating homegrown, renewable power

Building a stronger Oregon and SW Washington

### MAKING A COMMITMENT TO DIVERSITY, EQUITY AND INCLUSION

#### **BUILD RELATIONSHIPS**

Increase market awareness and understanding of underserved populations by developing and deepening relationships with up to 50 organizations.

#### EXPAND TRADE ALLY NETWORK

Increase participation in the Trade Ally Network by minority-owned and women-owned businesses by 50 percent.

### EXPAND TRADE ALLY D PROJECTS

Increase the number of projects completed by minority-owned and women-owned trade allies by 15 percent.

INCREASE UNDERSTAN

BY THE END OF 2020

+20%

Increase participation of STRENGTHEN OF BAND underserved populations in energy efficiency and renewable energy programs

#### INCREASE AWARENESS

Increase organizational cultural awareness to create a more inclusive work environment where all employees feel welcome.

#### REPORT ON PROGRESS TO GOALS

Publish the diversity, equity and inclusion operations plan and progress towards its goals.

Storted in 2018

#### **DIVERSIFY CONTRACTS**

SUPPORT DIVERSE BUSINESSES

Increase the number of contracts executed with minority-owned and women-owned businesses by 15 percent.

Develop systems and support needed to collect, track, analyze and report demographic information related to program participation, program delivery and Trade Ally Network members.

**MEASURE PROGRESS** 

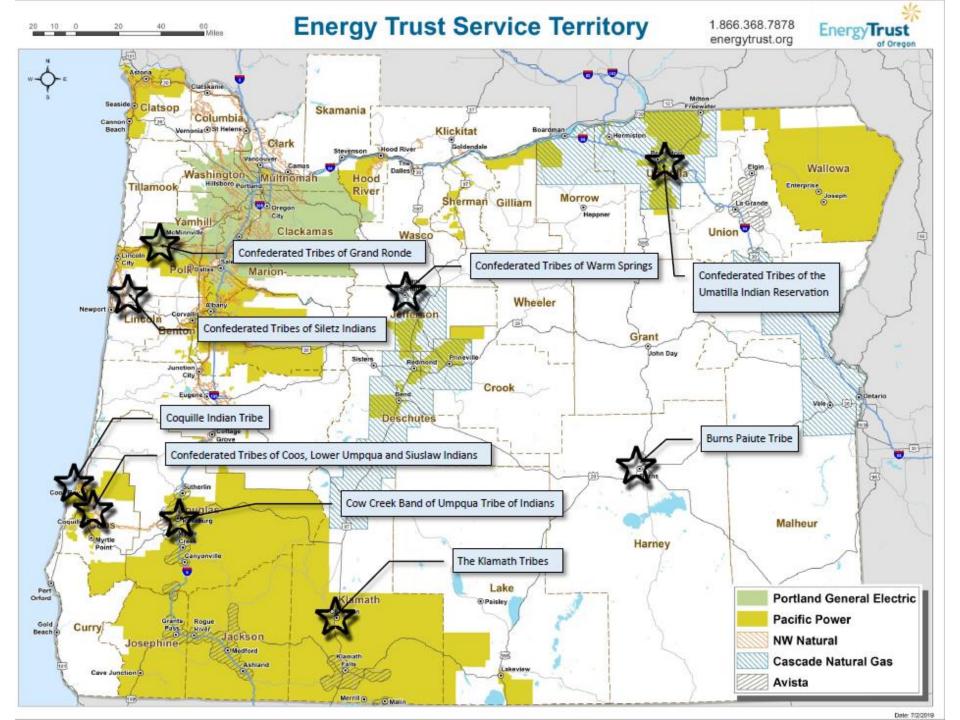
#### HIRE MORE DIVERSE STAFF

Increase the diversity in recruitment and hiring of employees by 25 percent.

# Additional Energy Trust facts

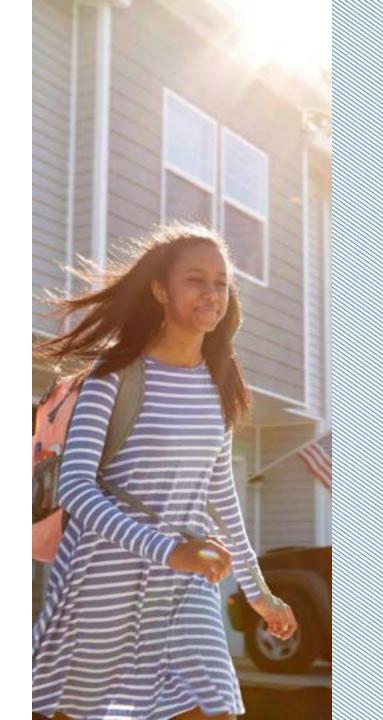
- Collaborates with participating utilities and the Oregon Department of Energy
- Held to cost effectiveness requirements and spending caps by the Oregon Public Utility Commission
- Evaluates energy savings and program operations on an ongoing basis





# Programs that support community resources

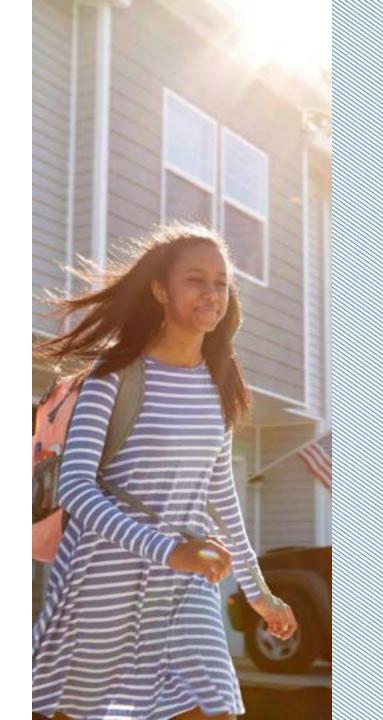
- Community Partner Funding
- Commercial programs / lighting
- Capacity building through other opportunities
- Community Solar
- Manufactured Home Replacement Pilot



### Residential resources and incentives

### Residential resources

- Home Energy Review
- Trade Ally Contractor list
- No-cost or Low-cost tips
- Cash incentives & discounts



### Oregon Cash Incentives and Discounts

- Insulation
- Windows
- Water heating
- Heating
- Smart thermostats
- Solar
- Clothes washers

## Oregon Cash Incentives for Single-Family Homes



SERVING CUSTOMERS OF PORTLAND GENERAL ELECTRIC, PACIFIC POWER, NW NATURAL, CASCADE NATURAL GAS AND AVISTA

### Qualifications for existing conditions and gas-heated homes apply. \$0.25 per square foot: Attic/ceiling. \$0.30 per square foot: Floor, wall, knee wall, rim joist \$0.50 per linear foot: Boiler pipe Self-installation: Aftic/ceiling, knee wall and floor insulation can be self-installed. Call us at 1.866.368.7878 before beginning work to receive pre-approval. Rental homes: Increased incentives are available to the property owner for attic/builing, floor and wall insulation for qualifying single-family rental properties. Windows \$4 per square foot of windows installed, U-Value 0.27 or less \$1,75 per square foot of windows installed, U-Value 0.28-0.30 **Direct-Vent Gas Fireplace** \$250, 75% fireplace efficiency, FE, or greater \$150,70-74.9% FE Gas Furnace \$200, 90% AFUE or greater. Avista customers only \$550, 90% AFUE or greater, single-family rental property owners only \$200, 88% AFUE or greater **Ductless Heat Pump** \$800 per residence, for homes replacing electric resistance heat, HSPF 9.0 or greater Upgrade from an electric furnace, baseboard, wall heater or ceiling heat: \$700, HSPF 8.5 or greater **Heat Pump Controls** \$250, home must be heated primarily by an electric heat pump and electric forced-air furnace Smart Thermostat \$50, select smart thermostat models qualify, home must be primarily heated with a forced-air furnace (electric or gas). or an electric heat pump with electric furnace backup

Income-Qualified Services

### Savings Within Reach

To help make home upgrades more affordable, increased cash incentives are offered for income-qualified households through Savings Within Reach.

To see if your household qualifies visit energytrust.org/savingswithinreach



### Craft3 and On-Bill Repayment

No matter your budget, it's possible to make changes that lower your utility costs and improve the comfort and energy performance of your home through affordable financing repaid on your energy bill.

Craft3 is an experienced On-Bill Repayment lender in the Pacific Northwest





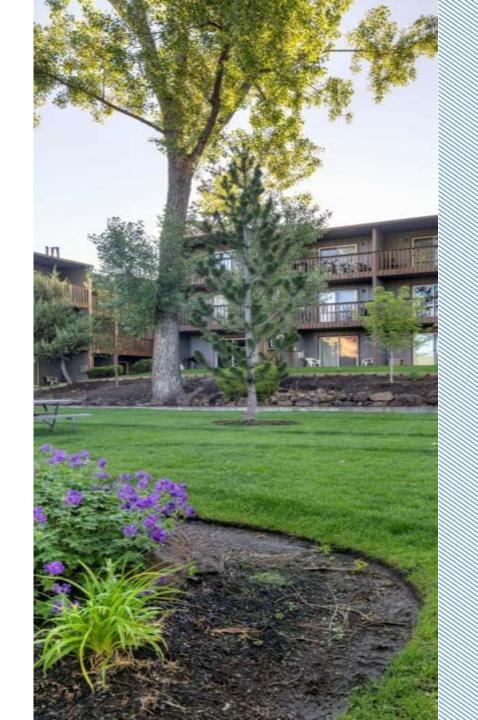
# What Qualifies as a Multifamily Property?

A complex of two or more dwelling units including:

- Apartments
- Affordable housing
- Assisted living
- Campus living
- Condominiums, townhomes
   & HOAs









### **About Existing Multifamily**

Energy Trust can provide multifamily properties with:

- Free energy saving upgrades;
- Cash incentives for qualifying energy-efficient equipment;
- Free services to help identify energy savings opportunities.

### **Instant Savings Opportunities**

Installation and equipment provided free of charge



LED bulbs;



Showerheads, shower wands and faucet aerators;



Advanced power strips.







## CASH INCENTIVES FOR EXISTING MULTIFAMILY PROPERTIES

### **Standard Incentives**

- Appliances
- Heating & ventilation
- Windows
- Water heating
- Lighting
- Insulation
- Foodservice Equipment
- ...and more

### Commercial resources & incentives

### Types of commercial business served

- Auto services
- Commercial buildings
- Data centers
- Foodservice
- Grocery stores
- Healthcare

- Higher education
- Hospitality
- K-12 schools
- Municipalities
- Retail Chains
- Warehousing

### Getting started

Conduct a self-audit

First steps to saving energy and money

Think about solar?\*

Get help from an expert with an Energy Trust Trade Ally

Don't own your space?
Energy Trust can still help you save

### **EPS New Construction**

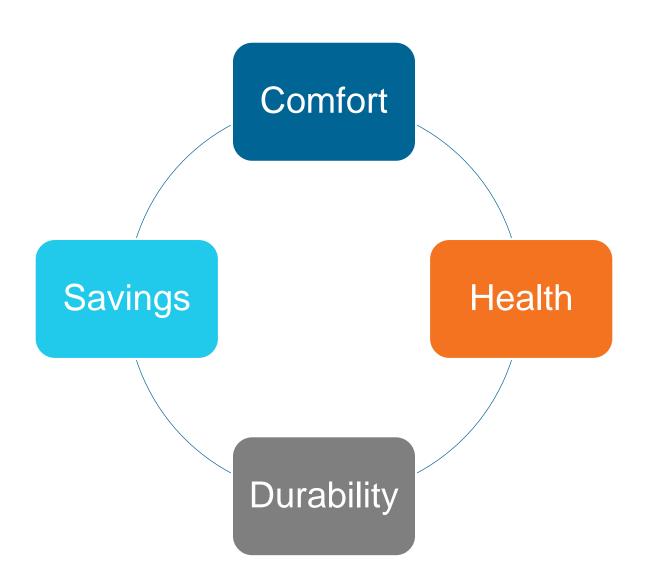


### **EPS New Home Construction**

- Encourages building beyond code with EPS™ requirements
- Works with builders, contractors, architects and third-party verifiers
- Offers EPS support, technical assistance, marketing materials and cash incentives for trade ally builders and owner-builders

The average EPS home is over 20% more efficient than a typical newly built home.

### Homeowner benefits of EPS





### EPS is ...

- An energy performance-scoring tool for new homes, including single family, townhomes, duplexes and accessory dwelling units
- A tool that works with all programs and all homes, regardless of other certifications
- Focused on the energy consumption of a home
- A tool that estimates a home's monthly and annual utility costs

# Phase 3 - Creekside Elder Housing

### Assumed project details

- 9.6 HSPF/17 SEER air source heat pump
- ACH=3.0
- Duct Leakage=6% of CFA (68cfm)
- Exhaust Only=50cfm cont. at 12W
- R23 walls @ 24"oc
- R49 Attic
- U=0.28
- 3.2EF HPWH
- EnergyStar Appliances
- Solar + Storage (possible retrofit too)
- Net Zero





#### EPS is a tool to assess a home's energy cost and sarbon lootprist.

EPS 74 is an energy performance score that measures and rates the net energy comcomptions and cartisin foolprof of a newly constructed forms. The lower the score, the better -- is low 67% stantifies a home an energy efficient with a smaller particle floatprint and lower energy costs.

**Estimated Monthly Energy Costs** 

Extimated average

annual energy costs:

OVERHEE. Gas: NW Natural Gas

Location

CTGR Elder House 3 Grand Ronde, OR 97347

YEAR BUILT: 2021

BQ FOOTAGE 1.119

BATED BY SPS New

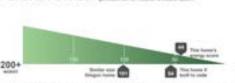
Construction Verifier

Electric, Pacific, Private

EPS ISSUE DATE: Nove

Estimated everage energy cost per month: these std hears the St. Exercised Energy Cost rationary) using \$5 fit you with and \$5.50 par there.

ENERGY SCALE:



Estimated total annual gross energy usage: train arm; s.m., have the traine it Estimated average annual energy generation: to com-

Estimated average net energy usage: Dearcastic bills, hear law during it

CARBON FOOTPRINT: Manager in test of certain statute, and plus standard, ther too n 3,300 relac-sioner by one on Hadrod 27 tops best.



Estimated average carbon footprint: (some project titled town projects) of

Natural energy color may very and are affected by many factors. both as incorpart behavior, existing, skilly rates and potential for consists energy powerfun. A tone's EPS takes into account the energy efficient features installed in the forms in the sists the EPS. and report had disso not account for incogard behavior

PRELIMINARY





#### EPS is a tool to assess a home's energy

#### + Energy-efficient features that contribute to this home's score:

Insulated Celling R-49 Efficient Windows: U-0.28 Space Heating: 9.60 HSPF

Insulated Walts: R-23 Insulated Floors: R-b

Efficient Lighting: 108.0 % Envelope Tightmess: 3.00 ACH @ 50 Pascals

Water Heater: 3.20 EF

#### What was considered in developing this score?

A horse's EPS is based on the energy-efficient features total above as well as the horse's sure and apacific design. Improvements and updates made to the home after the issue date will impact its EPS. EPS does not factor in occupant behavior, and as a result. actual energy looks may vary.

#### Energy-efficient features

R-Value: Figure, the afficiency of provision: a higher fit-Value agrees improved erformerois of Nool, serling and wall

M-Value: Indicates the rate of head has inemblost, a tower U-Value demonstrates of effectivement of a sensitive, mealing in a

ACK & Miffer Total or changes per four at tot percent: a low runder equifies a properly usualed home with from an insite.

BF: Everge Factor for water heaters or appharose. He righer the EF. the rose energy efficient for model.

Emergy Score
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that singles from one to 2001 and a bound
on home energy use of netural gas. attectivity, or energy personaled from an implicit introduction synthetic

A hone is energy consumption affects carbon enhances and impacts the assessment. The pathon ratioalistic for IPS is based or arrespore from the utility apacific electricity personation mattest and natural gas consumption of this forms at His time of Fig. specifi-

#### Similar size Oregon home

Energy: The energy Consumption of an average Chapter Notice of smiles square tockage, having tipe and peopraphical

Carlose: The sartion fragment of an exitinge Chapter bonns of sentire equate florage. Nating false, garaging/risk region and utility fiex.

This have if built to code: The estimated envised energy and nettern use for this forme fit was post trult to the retroinage absention its allicant anniver-Dragon youts at the time of communities without sinengy efficient features.

#### Brought to you by Energy Trust of Oregon.

Energy Trust developed EPS to educate about energy efficiency. and provide a tool to help-inform home-buying riscipions.

For more internation about EPS, contact Energy Trust at 1.888.388.7978 or visit www.amergytrust.org/sps.



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### Example incentives\*

- EPS incentives variable
- \$500 Tribal incentive
- \$1000 net zero
- \$8,400 solar installed
- \$7,500 ODOE Solar + Storage
- \$2,500 for early design, rural & solar design assistance (per development)

<sup>\*</sup>incentives paid based on final inspection details

# COMMERCIAL NEW CONSTRUCTION AND MAJOR RENOVATIONS

**1.866.467.0930** 



### COMMERCIAL EQUIPMENT UPGRADES AND RETROFITS

**1.866.605.1676** 

### INDUSTRY AND AGRICULTURE

**+** 1.866.202.0576

## HOMES, APARTMENTS AND CONDOS

**1.866.368.7878** 

#### **RENEWABLES**

**1.866.368.7878**